*AFSC Regulation 715-6

Department of the Army
Headquarters, U.S. Army
Field Support Command
1 Rock Island Arsenal
Rock Island, IL 61299-6500

12 Dec 05

Procurement

DIRECT SALES

Applicability. This regulation applies to all US Army Field Support (AFSC) and Joint Munitions (JMC) headquarters (HQ) organizations and installations.

<u>Supplementation</u>. Supplementation of this regulation is prohibited.

Proponent. The Principal Assistant Responsible for Contracting (PARC) and Contracting Center is the proponent. Users may send comments and recommendations to AMSFS-CCA-I, HQ AFSC, 1 Rock Island Arsenal, Rock Island, IL 61299-6500, e-mail afsc-ofc-cca@afsc.army.mil.

<u>Distribution</u>. This publication is approved for electronic distribution from http://www.afsc.army.mil/im/rcdsmgt/pubs.htm.

Superseded Publications. *JMCR 715-6, 14 Jul 03.

FOR THE COMMANDER:

Chief of Staff

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1. <u>Purpose</u>. This regulation provides information and guidance used for processing direct sales requests using the statutes listed in Appendix A.

2. References.

- a. DFAS-IN Regulation 37-1, Finance and Accounting Policy Implementation.
- b. DoD 7000.14-R, Department of Defense Financial Management Regulations (FMRs).
- c. AFSC Form 37-2-E, Installation Program Directive/Change Request.
- 3. Abbreviations and Terms. See Glossary.

4. Policies.

- a. This regulation applies to all HQ AFSC/JMC functional offices and JMC installations involved in processing Government direct sales. This regulation does not relieve any installation or functional office from compliance with other existing laws, regulations, or policies.
- b. All contracting issues for service/manufacturing work done by AWCF installations and items sold from Government inventory are the purview of the PARC.

5. Responsibilities.

a. Deputy for Munitions/Logistics Readiness Center (MLRC), Industrial Support Directorate, Installation Mission Support Division: As outlined in Appendix B, SFSJM-ISM serves as the

focal point to electronically receive, review, coordinate, staff, and distribute service/manufacture-to-order direct sales requests, provide assistance to contractors and installations, facilitate resolution of issues, assures the installation's environmental certification provided in each direct sales request is compliant with environmental policy and regulation, provides installations authorization to pursue direct sales agreements based on AFSC/JMC's review of the service/manufacture-to-order checklist.

- b. MLRC, Commodity Management Directorate and Centralized Munitions Management Directorate, SFSJM-CD and SFSJM-LI: As outlined in Appendix C, SFSJM-CD in coordination with SFSJM-LI verifies the availability of items from inventory and determines the selling price. After contract award, SFSJM-LI in coordination with SFSJM-CD processes the action or directly notifies the appropriate POC to allow shipment of the asset to the buyer. For actions associated with demilitarization or sale from serviceable excess stock in the Resource Recovery Disposition Account (B5A), SFSJM-LI will prepare cost estimates, price and availability (P&A). Higher HQ guidance prohibits direct sales from the B14 account excesses.
- c. PARC/Contracting Center, Installation Support Branch, Direct Sales Team, AMSFS-CCA-I: As outlined in Appendix C, serves as the focal point to electronically receive, review and distribute items-from-inventory direct sales requests, provide assistance to contractor, determine statutes applicability, coordinate, prepare, staff, execute, and administer direct sales contracts. Serve as the focal point for maintaining the direct sales regulation. Participate in all requested legislative changes to the direct sales statutes.
- d. Office of Counsel, AMSFS-GC: Review direct sales contracts; interpret existing statutes and statutory authority for the KO and for installations without legal offices.
- e. G-8, Assistant Chief of Staff for Resource Management, Finance Operation Division, AMSFS-RMF: Serve as the customer order control point, establish orders in standard accounting systems, commit funds for execution by SFSJM-CD/LI/IS, prepare cash collection voucher for deposit of contractor's check, assign account classification, and prepare funds transfer voucher.
- f. JMC Installations: Market installation capabilities, receive written requests from interested contractors for direct

sales actions, facilitate proper electronic processing of requests, work with contractors to technically promote the sale, develop scopes of work (SOW) and associated P&A. The installation's Environmental Office coordinates the statement of environmental compliance with HQ JMC, SFSJM-ISM. Installation provides statement of environmental compliance with each direct sales request. Participation in contract development varies depending on delegation of authority from the Contracting Officer (KO). Perform work IAW the contract terms and conditions. Certify, in writing, that at the time the P&A statement is prepared that the installation is able to perform the workload within its currently authorized work years. installation's Legal Office will review direct sales contracts and modifications, interpret existing statutes and statutory authority for the KO and provide the AFSC KO with a signed document by the installation attorney that reviewed the contract/modification.

APPENDIX A

DIRECT SALES STATUTES

The most commonly used direct sales statutes for which AFSC/JMC has approval authority:

- a. 10 U.S. Code 2208(h): Permits AFSC/JMC to sell excess, Off-the-shelf inventories to contractors for use in DoD work. Approving Authority: Direct Sales (KO).
- b. 10 U.S. Code 2208(j): Allows Army installations, including arsenals and depots, to bid as a first or lower tiered subcontractor under a DoD solicitation if the solicitation for the contract or subcontract is open to competition between DoD activities and private firms or if the subcontract is open to public/private competition. Commercial non-availability is not a requirement. Approving Authority: Head of the Contracting Activity (HCA).
- c. 10 U.S. Code 2539b: This statute allows samples, drawings, and manufacturing or other information available for selling, renting, lending, or giving. The government determines if equipment or materials are available for selling, renting, or lending for possible use in independent research and development programs. Approving Authority: HCA. This statute also makes available the services of any government laboratory, center, range or other testing facilities for the testing of materials, equipment, models, computer software, and other items. The authority to implement this portion of the statute is the Installation Commander; however, the HQ AFSC's direct sales KO is the only one who can sign the contract for the Government.
- d. 10 U.S. Code 4543: Permits AWCF installations to sell manufactured items or services outside DoD. Contractor uses items or services to:
 - (1) Develop new products
- (2) Incorporation into items sold to, or used in a contract with, an agency of the United States
- (3) Incorporation into items sold to, used in a contract with, or used for soliciting a contract with, a friendly foreign government.
 - (4) Use in commercial products.

APPENDIX A (cont)

The purchaser must be qualified to carry out the proposed work; perform services only in the U.S., and items and services must be unavailable from a U.S. commercial source (see Appendix D, paragraph f regarding an exception to the commercial non-availability requirement for the Pilot Program participant.). Approving Authority: HCA. (The following JMC installation is a participant in the 10 U.S.C. Code 4543 Pilot Program: McAlester Army Ammunition Plant.)

- e. 22 U.S. Code 2770: Allows the sale of defense articles and services to a U.S. company for incorporation into end items in support of a friendly foreign country or international organization. Perform services only in the U.S. (Note: An export license and possibly an End-User Certificate are required when using the statute.) Approving Authority: HCA.
- f. 10 U.S. Code 4687: Permits the sale of ammunition components on a competitive basis that are excess, obsolete or serviceable from the Resource Recovery Disposition Account (B5A if the purchaser agrees in advance to demilitarize the ammunition or components, and reclaim, recycle, or reuse the component parts or materials. The Government may accept ammunition, ammunition components, or ammunition demilitarization services as consideration. Sale only permitted to eligible purchasers, as defined by the statute, and verification of demilitarization is required. Approving Authority: HCA.

APPENDIX A (cont)

DIRECT SALES STATUTE SUMMARY

Type of Sale	<u>Limitations</u>	Stmt of Cml Non-Avail Req'd	US Statute	Approving Authority
Excess off-the-shelf inventory	* In support of DoD onl * Not commercially avai		10 USC 2208(h)	KO
Bid as a subcontractor on a DoD Solicitation	* Solicitation must be open for competition * Solicitation must sta DoD activities can be		10 USC 2208(j)	нса
Samples, Drawings, Information, Services or Materials for IR&D or demos to friendly for	* Interest of National Defense reign Govts	No	10 USC 2539b	HCA
Mfg items/services for use outside DoD	* For use in developing new products, or * Incorporation into it to or used in contract agency of US, or for a contract with a friforeign Govt, or * Use in commercial prof * Buyer qualified to cate a services performed or the services performed or t	tems sold of with an soliciting lendly oducts arry out the		
Defense articles/ services to US company for inforporation into end items in support of friendly foreign Govt or international organization	* Services performed only in US * Not available commerce at such times require meet prime contractor * Export License is rec * End-User's Certificat	ed to r's schedule quired		HCA

APPENDIX B

PROCESS FOR SERVICE/MANUFACTURE-TO-ORDER DIRECT SALES

 Buyer sends written request to: SFSJM-ISM HQ US Army Joint Munitions Command 1 Rock Island Arsenal Rock Island, IL 61299-6000

or directly to the installation with which they desire to work. The buyer must complete the "service/mfg-to-order" checklist. If the buyer has what it considers a preliminary idea, it may send a request to the SFSJM-ISM for review before expending further resources in gathering all of the information required.

- 2. Installation reviews written request. If within approved capabilities and installation decides to pursue, the installation may engage in discussions with buyer. Installation provides the "service/mfg-to-order" required information and electronically sends complete package to SFSJM-ISM. Installation may also request a preliminary review with SFSJM-ISM.
- 3. SFSJM-ISM reviews and electronically distributes the package through each milestone/phase of this process. SFSJM-ISM coordinates responses and resolves any issues raised, and then prepares authorization response back to the installation. Disapprovals will be for violation of law or AFSC/JMC policy.
- 4. Installation provides buyer with HQ JMC decision to accept or reject the request. If HQ JMC accepted, the installation finalizes SOW and extends P&A/cost estimate to the buyer. HQ AFSC/JMC may request additional information from the buyer to prepare the contract.
- 5. Buyer accepts or rejects P&A offer. If it accepts, it sends letter of acceptance to the installation.
- 6. Installation manages process of collecting any information still required (from the installation or the buyer) to prepare the contract, or to respond to issues raised in the review process.
- 7. KO negotiates/finalizes negotiations of contract terms and conditions, prepares contract.

APPENDIX B (cont)

- 8. KO electronically staffs contract package through applicable HQ AFSC/JMC functional offices, the PARC and HCA for approval, as required. *
- 9. KO forwards the contract to the buyer for signature.
- 10. Buyer signs contract and forwards signed contract and check (payable to U.S. Treasury) to KO.
- 11. KO signs/executes the contract and notifies the installation immediately, by data-fax or email, processes the contract action, forwards check to AMSFS-RMF and makes contract distribution. Work may NOT begin until receipt of signed contract. For emergencies, the installation commander may use his/her discretion to authorize a Commander's Order IAW paragraph 1209 of DFAS-IN Regulation 37-1.
- 12. AMSFS-RMF processes check by preparing the cash collection voucher and submit to DFAS. AMSFS-RMF sends copy of cash collection voucher to the installation.
- 13. DFAS processes cash collection voucher and deposits funds to the AWCF installation's account.
- 14. SFSJM-BDW issues a central Procurement Request Order Number (PRON).
- *All info and supporting documentation (statement of commercial non-availability, export license, end-user certificate, etc.) must be current, accurate and complete before contract approval.

NOTE: Every effort will be made to meet the buyer's need date.

APPENDIX C

PROCESS FOR ITEMS FROM INVENTORY DIRECT SALES

Buyer sends written request to:
 AMSFS-CCA-I
 HQ US Army Field Support Command
 1 Rock Island Arsenal
 Rock Island, IL 61299-6500

Buyer must complete Part I of the "Items from Inventory" checklist. (As required)

- 2. AMSFS-CCA-I accepts or rejects the written request. If IAW with available statutes, AMSFS-CCA-I approves and processes request. Disapprovals will be for violation of law or AFSC/JMC policy or other compelling reason.
- 3. AMSFS-CCA-I electronically requests a P&A from SFSJM-CT.
- 4. SFSJM-LI in coordination with SFSJM-CD prepares P&A and electronically forwards to AMSFS-CCA-I.
- 5. AMSFS-CCA-I add applicable surcharges, calculates total price and extends offer to the buyer. AMSFS-CCA-I can request additional information from the buyer to prepare the contract.
- 6. Buyer accepts or rejects P&A offer. If buyer accepts, they submit a letter of acceptance to include the additional information requested (or when available) to AMSFS-CCA-I.
- 7. KO (AMSFS-CCA-I) negotiates contract terms and conditions, prepares contract, electronically staffs contract package for approval* and sends it to the buyer for signature.
- 8. Buyer signs contract, forwards signed contract and check (payable to U.S. Treasury) to AMSFS-CCA-I.
- 9. KO (AMSFS-CCA-I) signs contract, processes contract action, forwards check to AMSFS-RMF, and makes contract distribution.
- 10. AMSFS-RMF processes check for deposit by cash collection voucher to DFAS and obtain AFSC Form 37-2E, Installation Program Directive/Change Request, to commit funds.
- 11. AMSFS-RMF submits AFSC Form 37-2E to SFSJM-LI.

APPENDIX C (cont)

12. SFSJM-LI, in coordination with SFSJM-CD, receives AFSC Form 37-2E, prepares necessary documentation, procurement work directive or material release order, and authorizes release of the asset from inventory. Depot/installation prepares asset for shipment.

* All information and supporting documentation (statement of commercial non-availability, export license, end-user certificate, etc.) must be current, accurate and complete before contract approval.

NOTE: Every effort will be made to meet the buyer's need date.

APPENDIX D

DIRECT SALES CONDITIONS/LIMITATIONS

Limitations on what, how, and to whom items/services can be sold apply for all direct sales. HQ AFSC/JMC reviews and considers each direct sale for approval. The following represent some general conditions/limitations:

- a. Sales must not hinder a government installation's mission or directed workload.
- b. All installations will avoid exclusive teaming arrangements when pursuing subcontracting and teaming/partnering initiatives.
- c. All installations will first obtain approval through HQ JMC to participate in a contract action before committing the installation to any direct sales agreement.
- d. For modifications to existing contracts, the process for initial request is not mandatory, however, close coordination with the KO is required.
- e. Work shall not commence prior to receipt of check and signed contract/contract award IAW DFAS-IN Regulation 37-1, Chapter 12 and Paragraph 120505. The KO notifies the installation after contract award.
- f. Statement of Commercial Non-availability: (10 U.S.C. 4543 Pilot Program participant is exempt from this requirement for DoD contracts.) When a statement of commercial non-availability is required, the buyer must submit a statement verifying the article or service is not commercially available. This statement, signed by an individual authorized to bind the company for the dollar threshold of the proposed contract, will fully explain what actions were taken to determine that the article or service is not reasonably available in sufficient quantity or quality to timely meet a customer's requirements. Subjective determinations are not acceptable. Cost is not a factor. If the customer cannot use a commercial source, the facts regarding those concerns must be included in the statement. Approving Authority: HCA.

APPENDIX D (cont)

- g. Export License: State Department approval must be established and verified when the direct sale is for export to a foreign country. The buyer is required to provide a copy of the approved export license with their request to the installation. If the required information is unknown at the time of submission, buyer forwards documentation when available. KO signs contract award upon receipt of the export license.
- h. End-User Certificate: When the direct sale involves export to a foreign country via a foreign contractor acting as an agent for the foreign country/international organization, approval must also be established and verified. The buyer is required to provide a copy of their approved end-user certificate with their request to the installation. If the required information is unknown at the time of submission, buyer forwards documentation when available. KO signs contract award upon receipt of the end-user certificate.

APPENDIX E

ARMY WORKING CAPITAL FUND (AWCF) INSTALLATION COST ESTIMATE GUIDANCE

This guidance applies only to "service/manufacture-to-order items" requests.

a. Installations will respond to a buyer's request by submitting a bid based on approved stabilized rates or unit prices as developed in the approved AWCF budget. The pricing of these direct sales orders will be IAW DoD 7000.14-R, Volume 11B, Reimbursable Operations, Policy and Procedures-Defense Business Operations Fund, Chapter 11, Paragraph 110109. When the order meets certain conditions, the installations must add the following costs.

UNFUNDED COST MATRIX BY ULTIMATE CUSTOMER						
		OTHER	PRIVATE	FOREIGN		
UNFUNDED COST ELEMENTS	DoD	FEDERAL	INDUSTRY	COUNTRY		
Ammo/AWCF Un-funded Civilian						
Retirement	NO	NO	YES *	YES *		
AWCF Admin Costs	NO	NO	NO	NO **		
Ammo Admin Costs						
(Stock Sale)	NO	NO	YES **	YES **		

Footnotes:

* An 8.4 percent unfunded civilian retirement rate applied against all direct and indirect government civilian labor costs applied to the contract per Defense Finance and Accounting Service. IAW DFAS-IN Regulation 37-1, Chapter 13, Table 13-6, the rates are subject to change at least annually. The annual unfunded civilian retirement rate is available at http://www.dod.mil/comptroller/rates/ (click on Civilian Personnel Fringe Benefit (Tab D). Subtract the amount in the DoD Rate Column from the amount in the Bills to All Others Column to get the current rate.

APPENDIX E (cont)

- ** A 2.5 percent administrative charge is applied to the total estimated price per DoD 7000.14-R, Volume 15, Paragraphs 070601 and 070602. AWCF installation waives the 2.5 percent administration cost fee if they perform the order at their facility. The HQ management fee paid by AWCF installations covers HQ support.
- b. AWCF installation developing bids for production/ delivery schedules spanning more than one fiscal year. Bids must reflect this condition. First, estimate the amount of hours in each fiscal year of the order, then the appropriate stabilized rate.
- c. When stabilized rates are not available, use the best estimate of what the stabilized rate would/should be; based on available information at the time, inflation factors; workload factors, and/or known budget factors.
- d. Installations may submit bids on a firm-fixed price basis for contracts whose performance is within the timeframe they have Office of Secretary of Defense approved rate, unless the contract is for prototype or crash/battle damage work. The decision is to be coordinated with the KO and based on associated risk and availability of historical data to support cost estimates.
- e. Installations will include a statement that receipt of funding is in advance of performance. The advance payment may be in full or by incremental payments. DFAS Regulation 37-1, Chapter 3, Paragraph 0302002, states installations will record an order received from a buyer only when cash has been received. Installations inform the buyer that work will only continue to the extent of receipt of cash advances.
- f. Installation's cost estimate must include a breakout of the funded and un-funded costs.
- g. All cost estimates will be approved/certified by the installation's resource management office before extending to the Buyer.
- h. Address any change in the SOW with a formal bilateral contract modification, with prices revised as needed. KO signs the modifications.

APPENDIX F

LIST OF AWCF INSTALLATIONS AND POINTS OF CONTACT

Crane Army Ammunition Activity McAlester Army Ammunition Plant Blue Grass Army Depot Tooele Army Depot

Acquisition POC: Jim Jochum, AMSFS-CCA-I, DSN 793-6474

GOGO Division POC: SFSJM-ISM, DSN 793-3164

APPENDIX G

REQUEST FOR GOVERNMENT DIRECT SALES, SERVICE/MANUFACTURE-TO-ORDER AND REQUEST FOR ITEMS FROM INVENTORY REQUIRED CHECKLIST INFORMATION

1. REQUEST FOR GOVERNMENT DIRECT SALES
Service/Manufacture-to-Order Required Information

Instructions: This checklist represents the information required to process your request. Your data, in narrative form, needs to be current and complete to process your request quickly. AWCF installations should electronically submit the information endorsed by the installation commander. E-mail will be the required method of submission, allowing JMC staff offices to receive and transmit installation information immediately with minimal delay. This will significantly improve overall response time. If you have any questions, please contact SFSJM-ISM or AMSFS-CCA-I POCs listed in Appendix F.

a. GENERAL INFORMATION

- (1) Who: name and address of installation and customer with a POC's name, office, telephone and e-mail address. Identify who the ultimate customer is and if it concerns a direct foreign sale, the foreign country or international organization involved.
- (2) What: description of services/item being provided to include nomenclature, NSN, part number, end item application and quantities required (As applicable). Identify projected number of work years of effort involved. State if there are any impacts on mission, critical skill retention, etc., by performing requested services.
- (3) Where: list areas/buildings/structures/square footage/equipment required.
- (4) When: identify requested contract signed date (state reasons if expedited processing is requested) and anticipated performance period.
- (5) Why: State intended use of the desired service/material. Identify if request is DoD or non-DoD related. If in support of DoD, submit agency, contract number and KO's name and telephone number.

APPENDIX G (cont)

b. APPLICABLE ATTACHMENTS

- (1) Depending on the type of request and statute utilized, different supporting documentation is required. When applicable, please submit a copy of the following: (Note: items listed in (a) through (c) below must be submitted for ALL requests.)
 - (a) Scope of Work (SOW).
- (b) Cost and pricing estimates with associated work years.
- (c) Appropriate National Environmental Policy Act (NEPA) documentation and/or Record of Environmental Consideration (REC): REC must identify an existing NEPA document or categorical exclusion that adequately addresses environmental impacts. (Each installation's chief of evironmental must include statement-stating impact of requested services/work on installation's current operating permit(s).
- (d) Statement of Commercial Non-availability: (Statute 10 U.S.C. 4543)
- (e) Export License: Required when exporting to a foreign country or international organization.
- (f) End-User Certificate: Required when exporting to a foreign company acting as an agent for foreign country/ international organization.
- 2. REQUEST FOR GOVERNMENT DIRECT SALES ITEMS FROM INVENTORY REQUIRED INFORMATION

Instructions: The information identified below is required to process your request. Your data, in narrative form, needs to be current and complete to process your request quickly. Your information should be submitted to HQ, US Army Field Support Command, ATTN: AMSFS-CCA-I, 1 Rock Island Arsenal, Rock Island, IL 61299-6500; datafax (309) 782-4955. We target a 3-week turn around for evaluation and offer of P&A for the requested item(s) and after your acceptance of the P&A, an additional 2-3 weeks for contract approval. For additional guidance, telephone (309) 782-6474/DSN 793-6474 or (309) 782-4280/DSN 793-4280.

APPENDIX G (cont)

a. GENERAL INFORMATION.

- (1) Who: buyer identifies name and address along with a POC's name, office, telephone and e-mail address. Identify who is your customer. (If the request concerns a direct foreign sale, buyer must identify the foreign country or international organization.)
- (2) What: Description of item(s) requested to
 include:
 - (a) Nomenclature.
 - (b) National Stock Number (NSN).
 - (c) Part Number.
- (d) DoD Identification Code (DODIC)/DoD Ammunition Code (DODAC).
 - (e) End Item Application.
 - (f) Quantity.
- (g) Please indicate whether demil stock is acceptable, and if so, in what condition code(s):

CONDITION CODES

- A New, used, repaired, or reconditioned material.
- B New, used, repairs, or reconditioned materiel that may have limited usefulness or short service life expectancy.
- C Items that are serviceable and issuable to selected customers, but which must be issued before conditions A and B materiel, to avoid loss as a usable asset.
- D Serviceable materiel requires test, alteration, modification conversion or disassembly. (This does not include items that must be inspected or tested immediately before issue.)

APPENDIX G (cont)

CONDITION CODES (cont)

- E Materiel involves only limited expense or effort to restore to serviceable condition.
- F Economically repairable materiel that requires repair, overhaul, or reconditioning.
- G Materiel requiring additional parts or components to complete the end item.
- H Materiel that has been determined to be unserviceable and does not meet repairs criteria.
- (3) When: What date is the requested item(s)
 required?
- (4) Why: State intended use of the desired material. Are you incorporating the material into an end item? Explain. Identify if request is DoD or Non-DoD related. If in support of DoD, submit agency, contract number and KO's name and telephone number.

Note: All Direct Sales contracts are FOB Origin; transportation costs are the Buyer(s) responsibility.

b. APPLICABLE ATTACHMENTS.

Depending on the type of request and statute utilized, different supporting documentation is required. When applicable, please submit a copy of the following as soon as it is available:

- (1) Export License: (Required when exporting to a foreign country or international organization.)
- (2) End-User Certificate: (Required when exporting to a foreign company acting as an agent for the foreign country or international organization.)

GLOSSARY

1. Abbreviations.

AWCF

Army Working Capital Fund

DODAC

Department of Defense Ammunition Code

DODIC

Department of Defense Identification Code

HCA

Head of the Contracting Activity

NEPA

National Environmental Policy Act

NSN

National Stock Number

P&A

Price & Availability

PARC

Principal Assistant Responsible for Contracting

PRON

Procurement Request Order Number

REC

Record of Environmental Consideration

SMCA

Single Manager for Conventional Ammunition

SOW

Scope of Work

2. Terms.

Direct Sales

The sale of material and/or services from an AWCF installation or U.S. Government inventory to U.S. private industry for use in DoD contracts and commercial contracts.

GLOSSARY (cont)

AWCF Installation

Installations funded by the AWCF. The pertinent AWCF installations this policy affects are those managed by the JMC. See Appendix F for a list of current AWCF installations.

Compliance

The knowledge and application for, and the expenses associated with, obtaining all requisite licenses, permits, and/or waivers. This includes appropriate notifications to relevant agencies as well as any fines or penalties incurred for failing to apply and operate for the same.

Items from Inventory

These items consist of Demil and Non-Demil Assets.

Demil Assets

Excess, obsolete, or unserviceable ammunition items and components, managed by the Single Manager for Conventional Ammunition (SMCA) mission that have been placed in the B5A for resource recovery or demilitarization.

Non-Demil Assets

Items in the Army inventory managed by the SMCA mission that support ongoing Army requirements.

Service/Manufacture-to-Order Items

Any service or manufacturing operation, to include rework and repair, performed by an AWCF installation on Contractor Furnished Material, Government Furnished Material, or complete fabrication and manufacturing of an item to drawings and specifications.

Buyer

The private industry customer.

Seller

The US Army Field Support Command, Rock Island, IL.